



High performance. Delivered.

Arlington Alexandria
Workforce Council Meeting, June 23

Who is Accenture?

- **Global** management consulting and technology services company with more than **360,000 people** in **120+ countries**
- Accenture offers **consulting, strategy and technology services** that mobilize the right people, skills, alliances, and technologies to deliver innovation
- Accenture Federal Services, headquartered in Arlington, VA, offers nearly **6,000** Accenture employees to support **federal projects**.
- Services **every cabinet-level agency** and some of the largest organizations within the federal government



Accenture and the Workforce System



Recruiting

One of the largest employers in Northern VA; Recruits 1,000+ entry level & experienced candidates each year



Giving Back

Gives tens and millions in cash and pro bono services through Skills to Succeed each year to workforce development CBOs; Employees raised \$6M through fundraising campaigns



Consulting

Advise Dept of Labor, Dept of Education, State & Local workforce agencies and WIBs on strategy, operations, and technology solutions

Recruiting – Our Demand in Greater DC Region

People is Accenture's biggest asset, and the competitiveness of our business critically depends on our ability to hire good people.

General Hiring Info:

- Total employment ~ 6,000
- 1,000+ new hires/year in Greater DC region
- 50% entry level vs. 50% experienced hires
- Most but not all require a college degree
- Almost all needs to be a US Person with $\frac{3}{4}$ of positions require US citizenship

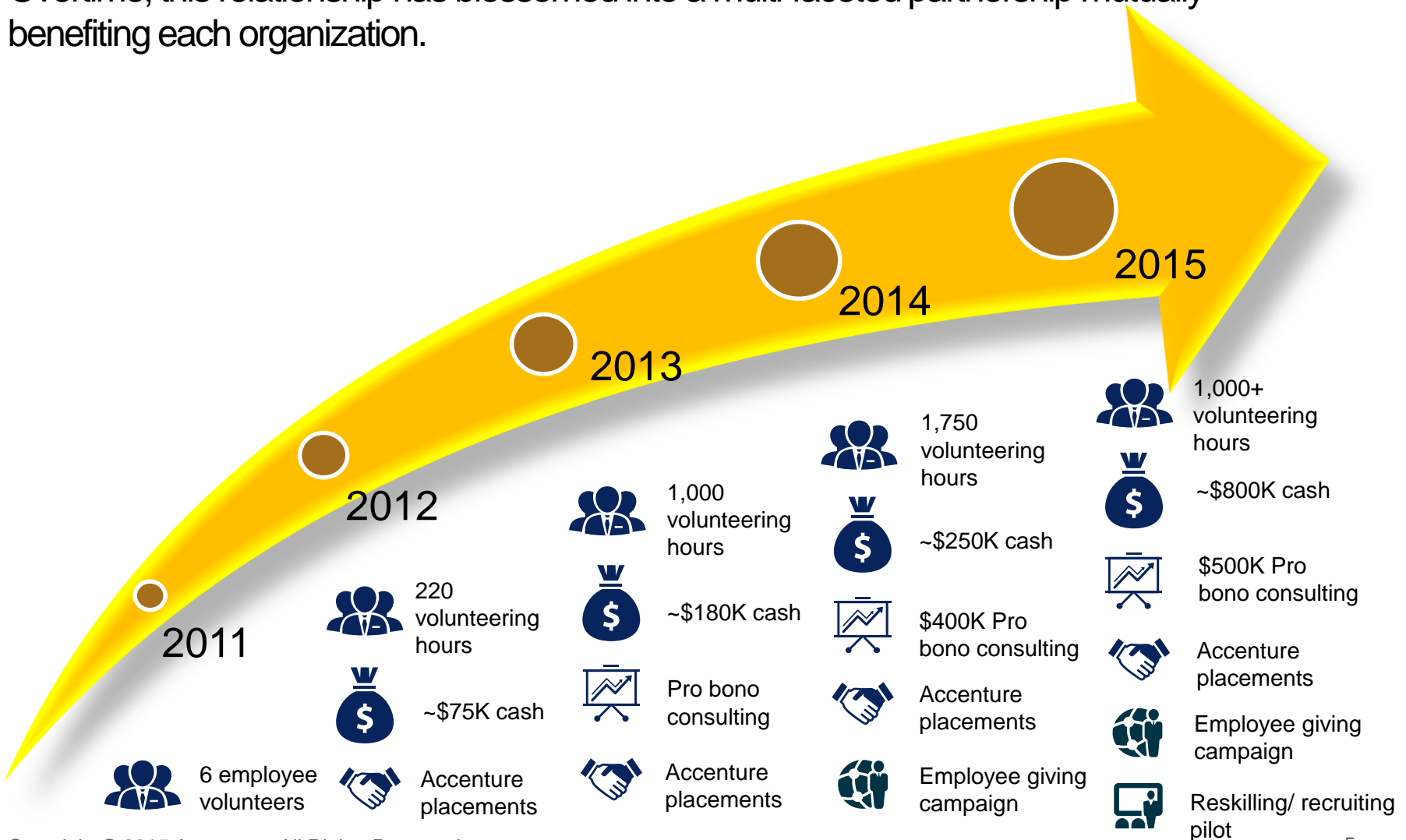
Hiring Focus:

- Software development/ implementation skills: Java, SAP, Oracle, etc.
- Creative digital skills: User Interface Design, Front-End Development
- Cyber and cloud skills (~200+ over next year)
- Finance: audit, accounting, finance, etc.



Accenture's Partnership with Upwardly Global

Our partnership with Upwardly Global began in 2011 with just 6 Accenture volunteers. Overtime, this relationship has blossomed into a multi-faceted partnership mutually benefiting each organization.



What is the Brain Waste Problem in the US?

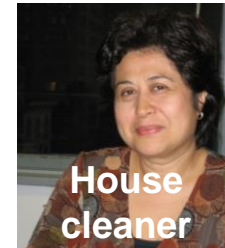
- **1.8 million** Skilled, college-educated immigrants and refugees in the U.S. are underemployed or unemployed (*Migration Policy Institute*)
- **51,500+** of them live in Virginia (*Migration Policy Institute*)
- A significant and growing portion of the adult working-age refugees has a college degree
- **2.5X as likely to be poor** More than twice as likely to be underemployed or unemployed as US educated native born, and nearly three times as likely to be poor

Who is Upwardly Global

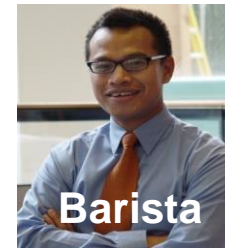
UpGlo's mission is to eliminate barriers for skilled immigrants and refugees and to integrate this population into the professional U.S. workforce.

UpGlo By the Numbers:

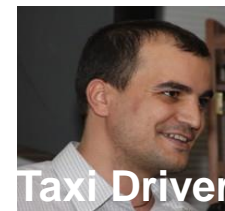
- **16 years** old organization, and is one of the few CBOs that solely focuses on high skilled immigrants and refugees
- UpGlo has trained more than **7,000** work-authorized, skilled immigrants from over **100** countries
- Placed **3,500+** skilled immigrants with an average starting salary of **\$45K** with benefits (average salary gain of **\$35K**)
- **70%+** UpGlo job seekers do not have a job and the rest are under-employed before entering UpGlo programs



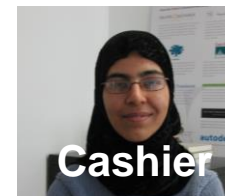
**Evelyn
El Salvador
Engineer**



**Waspada
Indonesia
Auditor**



**Cristian
Romania
Engineer**



**Manizha
Afghanistan
Physician**

Upwardly Global in D.C./ Maryland/ Virginia (DMV)

- DMV office is formally established **in 2015** and is the youngest of the four UpGlo offices
- Enrolled and trained **357** job seekers (**150+** in VA) and placed **~110** (**~50** in VA) since established
- Top industries for placement:
 - Information Technology
 - Accounting/ Finance
 - Business/ Logistics/ Operations
 - Engineering
 - HR/ Office Admin
 - Healthcare



What UpGlo Brings to the Table?



Online Curriculum & Learning Circles

- 400 courses addressing acculturation, job search, and technology & business skills needed by professionals
- Resume builder and interactive digital learning to enhance job search skills
- Industry-specific communities to enable job seekers provide support for one another

Industry-Specific Coaching

- Trained, industry-specific Employment Services Associates provide job search coaching
- Informed advice on career pathways and licensing/credentialing options

Employer Partners

- 350+ employer partners for employment
- 1,500+ professionals volunteer with networking, mentoring, and resume/ mock interview help

Alumni Program

- 250+ alumni support by programs focus on career advancement, salary negotiation, and leadership development

Contact Us



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